

## FORSYTH COUNTY SUMMARY – 2008

	DIRECT IMPACT	INDIRECT IMPACT	INDUCED IMPACT	TYPE SAM MULTIPLIER	TOTAL IMPACT
OUTPUT	\$3,095,236,496	\$759,795,386	\$1,166,238,431	1.6223	\$5,021,270,313
LABOR INCOME	\$1,573,792,856	\$260,773,757	\$375,286,752	1.4042	\$2,209,853,365
EMPLOYMENT	32,297	7,383	11,240	1.5766	50,921
TOTAL IMPACT OF HEALTH CARE INDUSTRY — LOCAL RETAIL SALES					\$862,371,965
MEDICAID EXPENDITURES					\$306,269,211
NUMBER OF MEDICAID ELIGIBLE					61,261
FEDERAL TRANSFER PAYMENTS					\$1,659,802,000

- In 2008 it is estimated that Forsyth County's health care industries produced over \$3 billion in direct output revenue and contributed an additional \$1.9 billion (indirect and induced) in health care goods and services for a total dollar output value that can be attributed to health care industries of \$5 billion. The Output multiplier (1.6223) shows that for every \$1 in revenue produced by health care industries and additional \$0.62 was generated in the county's economy.
- Health care industries paid in wages and benefits to its employees over \$1.5 billion (direct) and contributed an additional \$635 million (indirect and induced) for a total labor income that can be attributed to health care industries of \$2.2 billion. The Labor Income multiplier (1.4042) shows that for every \$1 paid in wages/benefits paid to health care industry employees produced an additional \$0.40 in other wages/benefits throughout the county.
- In 2008 health care industries employed an estimated 32,297 (direct) and generated an additional 18,623 (indirect and induced) full/part time workers for a total work force that can be attributed to health care industries of 50,921. The Employment multiplier (1.5766) shows that for every 1 worker employed in the health care industry, an additional 0.57 workers are employed in the county's work force.
- In 2008, county total personal income and gross retail sales data show that approximately 39% of personal income generated was spent in local retail stores. Using this retail sales capture ratio of 39% it is estimated that the \$2.2 billion paid to health care and support employees generated over \$862 million in local retail sales. Not all retail sales are taxed by the state or local governments. However, one can assume that much of the \$862 million generated by retail sales would be subject to both state and county taxes – generating additional revenue.

**FORSYTH****2008**

<b>Population</b>	<b>343,028</b>
<b>Area Sq. Miles</b>	<b>420</b>
<b>Persons per square mile</b>	<b>817</b>
<b>Number Employed</b>	<b>240,333</b>
<b>Unemployment Rate</b>	<b>5.8%</b>
<b># of Industries</b>	<b>258</b>
<b># of Households</b>	<b>142,075</b>
<b>Per Capita Income</b>	<b>\$38,867</b>
<b>Median Household Income</b>	<b>\$47,318</b>
<b>Total Personal Income</b>	<b>\$13,332,550,000</b>
<b>Gross County Retail Sales</b>	<b>\$5,202,887,000</b>
<b>Local Retail Sales Capture Ratio</b>	<b>39.02%</b>
<b>Federal Medical Transfer Payments</b>	<b>\$1,659,802,000</b>
<b>Number of Medicaid Eligibles</b>	<b>61,261</b>
<b>Medicaid Expenditures</b>	<b>\$306,269,211</b>

<b>HEALTH SECTOR</b>	<b>DIRECT IMPACT</b>	<b>INDIRECT IMPACT</b>	<b>INDUCED IMPACT</b>	<b>TYPE SAM MULTIPLIER</b>	<b>TOTAL IMPACT</b>	<b>ESTIMATED RETAIL SALES GENERATED</b>
Pharmacies, Health and Personal Care Stores						
Output	\$100,263,232	\$20,091,448	\$32,793,196	1.5275	\$153,147,876	
Labor Income	\$42,433,676	\$6,355,971	\$10,069,045	1.3871	\$58,858,691	\$22,968,983
Employment	1,952	174	316	1.2510	2,442	
Home Health Care Services						
Output	\$193,037,904	\$32,641,551	\$75,921,808	1.5624	\$301,601,263	
Labor Income	\$100,422,680	\$11,628,645	\$23,135,980	1.3462	\$135,187,305	\$52,755,420
Employment	3,852	381	732	1.2889	4,964	
Physicians, Dentists, other Health Professionals						
Output	\$948,036,288	\$183,887,755	\$388,835,187	1.6041	\$1,520,759,230	
Labor Income	\$513,527,584	\$61,752,719	\$118,821,039	1.3516	\$694,101,342	\$270,865,727
Employment	7,287	1,783	3,749	1.7592	12,819	
Ambulatory and Outpatient Health Care Services						
Output	\$188,975,936	\$51,015,566	\$53,052,348	1.5507	\$293,043,850	
Labor Income	\$61,292,876	\$18,063,869	\$16,388,428	1.5621	\$95,745,173	\$37,363,544
Employment	1,480	519	512	1.6962	2,511	
Hospitals						
Output	\$1,492,963,456	\$441,864,929	\$536,021,656	1.6550	\$2,470,850,041	
Labor Income	\$735,724,416	\$152,371,469	\$180,317,961	1.4522	\$1,068,413,847	\$416,937,234
Employment	13,416	4,225	5,165	1.6999	22,806	
Nursing and Residential Care Facilities						
Output	\$171,959,680	\$30,294,137	\$79,614,237	1.6392	\$281,868,053	
Labor Income	\$120,391,624	\$10,601,084	\$26,554,299	1.3086	\$157,547,007	\$61,481,058
Employment	4,311	302	767	1.2480	5,380	
<b>TOTAL</b>						
Output	<b>\$3,095,236,496</b>	<b>\$759,795,386</b>	<b>\$1,166,238,431</b>	<b>1.6223</b>	<b>\$5,021,270,313</b>	
Labor Income	<b>\$1,573,792,856</b>	<b>\$260,773,757</b>	<b>\$375,286,752</b>	<b>1.4042</b>	<b>\$2,209,853,365</b>	<b>\$862,371,965</b>
Employment	<b>32,297</b>	<b>7,383</b>	<b>11,240</b>	<b>1.5766</b>	<b>50,921</b>	